



Inbound/Outbound Report

Maximizing Efficiency of Freight

How is Works

- Crystal Ball
 - Inbound and Outbound Market Snap Shot
 - Load Volume
 - Bill-To
 - Trip#
 - PU + Del - City + St.
 - # Stops
 - PU + Del – Date + Time
 - Temp
 - Revenue + RPM
 - Miles



Example

	Truck	ORDER#	BILL TO	ORG City	OR G St	DEST City	DEST St	# X Stop	PICK UP DATE	PICK UP TIME	DELV DATE	DELV TIME	P/U AREA	DEST AREA	TEMP	Rev	Total Miles	RPM
1	161308	0057449			AZ		WA	01	5/13/2016	1000	5/16/2016	0500	AZ	NW	FRZ		1439	
2	161289	0057718			CA		WA	00	5/13/2016	1100	5/16/2016	0500	CA	NW	DRY		1180	
3	162277	0057719			CA		WA	01	5/13/2016	1100	5/16/2016	0500	CA	NW	FRZ		1132	
4	161285	0057720			CA		WA	01	5/13/2016	1100	5/16/2016	0500	CA	NW	FRZ		1132	
5	162265	0057722			CA		WA	03	5/13/2016	0600	5/16/2016	0500	CA	NW	FRZ		1352	
6	211	0057724			CA		WA	03	5/12/2016	1100	5/16/2016	0500	CA	NW	DRY		1186	
7	410	0057725			CA		WA	03	5/13/2016	0800	5/16/2016	0500	CA	NW	DRY		1274	
8	161301	0057726			CA		WA	02	5/13/2016	1100	5/16/2016	0500	CA	NW	DRY		1201	
9	162272	0057727			CA		ID	03	5/13/2016	1100	5/16/2016	0530	CA	NW	FRZ		1292	
10	413	0057729			CA		ID	06	5/12/2016	0830	5/16/2016	0530	CA	NW	CHIL		1354	
11	NEWB	0057728			TX		ID	03	5/12/2016	0800	5/16/2016	0600	RM	NW	DRY		1847	
12	419	0057848			CA		OR	03	5/13/2016	1300	5/16/2016	1200	CA	NW	CHIL		1040	
13	421	0057860			AZ		WA	03	5/13/2016	0800	5/17/2016	1030	AZ	NW	CHIL		1565	
14	262	0057775			AZ		WA	02	5/13/2016	1000	5/17/2016	1200	AZ	NW	FRZ		1624	
15		0057862			CA		WA	00	5/17/2016	0000	5/19/2016	0000	CA	NW	DRY		1169	
16		0057869			CA		WA	02	5/16/2016	0000	5/19/2016	0000	CA	NW	MIX		1188	
17		0057870			CA		WA	01	5/18/2016	0000	5/20/2016	0000	CA	NW	MIX		1190	

	Truck	ORDER#	BILL TO	ORG CITY	ORG ST	DEST CITY	DES T ST	# X Stop	PICK UP DATE	PICK UP TIME	DELV DATE	DELV TIME	P/U AREA	DEST AREA	Temp	Rev	Total Miles	RPM
1		0057783			WA		AZ	00	5/16/2016	0000	5/19/2016	0000	NW	AZ	FRZ		1334	
2		0057802			WA		CA	03	5/16/2016	0000	5/18/2016	0000	NW	NCA	FRZ		775	
3		0057817			WA		AZ	04	5/16/2016	0800	5/20/2016	0000	NW	AZ	MIX		1611	
4		0057675			WA		AZ	00	5/16/2016	1240	5/19/2016	0700	NW	AZ	FRZ		1303	
5		0057674			WA		AZ	00	5/16/2016	1850	5/19/2016	0700	NW	AZ	FRZ		1303	
6		0057673			WA		AZ	00	5/16/2016	1940	5/19/2016	0600	NW	AZ	FRZ		1303	
7		0057857			WA		CA	02	5/17/2016	0000	5/20/2016	0000	NW	CA	FRZ		1178	
8		0057479			WA		AZ	00	5/17/2016	1500	5/20/2016	0600	NW	AZ	FRZ		1412	
9		0057842			WA		AZ	02	5/20/2016	0000	5/24/2016	0000	NW	AZ	MIX		1415	
10		0057859			WA		CA	00	5/20/2016	0000	5/23/2016	0000	NW	NCA	FRZ		747	
11		0057782			WA		CA	01	5/20/2016	1400	5/24/2016	0000	NW	CA	FRZ		1076	
12		0057818			WA		CA	00	5/20/2016	1500	5/23/2016	0700	NW	NCA	DRY		761	

Advantages



- Balancing Markets
 - Identify Market Conditions – Over Booked V.S. Under Booked
 - Utilize Existing Relationships to Correct
- Snap Shot for Management/Sale
- Reduce Broker Utilization for Assets
- Maximize Logistics Margins